FORM BXA-621P (REV 10-89)

U.S. DEPARTMENT OF COMMERCE BUREAU OF EXPORT ADMINISTRATION

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT SINGLE TRANSACTION

(For reporting requests described in Part 769 of the Export Administration Regulations)

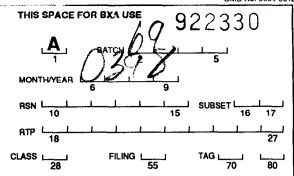
NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.



This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

Instructions: 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy: of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Burdet. Paperwork Reduction Project (0694-0012). Washington, D.C. 20503

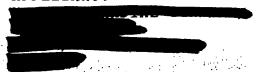
of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (vos4-0012), Washington, D.C. 20303				
1a	Name: Guardian Industries Corp. Address: 2300 Harmon Road City, State and ZIP: Auburn Hills, MI 48326 Country (If other than USA): Telephone: 248-340-1800331221 Firm Identification No. (If Known): 29-34	Specify firm	 Revision of a previous report (attach two copies of previously submitted report) 	(A (attach
2.	If you are authorized to report and are reporting on behalf of anot person, identify that person (e.g., domestic subsidiary, controlled subsidiary, exporter, beneficiary);	3. Identify exporting firm, unless same as Item 1a or 2: Name: ABN AMRS CARR		
	Name		Address	
	Address:		Address: City, State and ZIP: Chracus, TL	,
	City, State and ZIP:		City, State and ZIP:	
	Country (if other than USA):		Country (if other than USA):	
	Type of firm: (see list in item 1a)		Firm Identification No. (if known):	B
	Firm Identification No. (if known):		E. Name of country or countries against which request is discrete.	42
4.	(a) Name of boycotting country from which request orginated: United Arab Emirates (b) Name of country directing inclusion of request, if different from (a) above:		5. Name of country or countries against which request is directed: Israel	
		43-44	7. Date firm received request: (use digits for month/day/year)	45-46
6.	Reporting firm's reference number (e.g., letter of credit, customer invoice): L/C No. EC23386	r oraer, 71-77	11/20/97	47-52
_				
8.	Specify type(s) of document conveying the request:	X Letter of	credit	Submit
8.	Specify type(s) of document conveying the request: Request to carrier for blacklist certificate		credit con/purchase order/accepted contract/shipping instruction	two copies of each
8.	☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate	☐ Requisti		two copies
8.	 □ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for 	□ Requisti	ion/purchase order/accepted contract/shipping instruction	two copies of each document or relevant page in which the
8.	☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)	□ Requisti □ Bid invit □ Question	on/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity	two copies of each document or relevant page in
9.	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54 Decision on request: (Check one)	□ Requisti □ Bid invit □ Question	ion/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify)	two copies of each document or relevant page in which the request appears
9.	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54 □ Decision on request: (Check one)	□ Requisti □ Bid invit □ Question	ion/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify) Have taken or will take the action requested but in a for (attach detailed explanation).	two copies of each document or relevant page in which the request appears
9.	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54 □ Decision on request: (Check one) Have not taken and will not take the action requested. □ Have taken or will take the action requested.	□ Requisti □ Bid invit □ Question	ion/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify)	two copies of each document or relevant page in which the request appears modified
9.	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54 Decision on request: (Check one) ▼ Have not taken and will not take the action requested. □ Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation).	Requisti Bid invit Questio Other w	ion/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify) Have taken or will take the action requested but in a for (attach detailed explanation). Unable to report ultimate decision on the request at will inform the Bureau of Export Administration of the ten days after decision is made.	two copies of each document or relevant page in which the request appears modified this time and e decision within
9.	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54 Decision on request: (Check one) Have not taken and will not take the action requested. □ Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation). ditional Information: The firm submitting this report may, if it so des	□ Requisti □ Bid invit □ Questio □ Other w	ion/purchase order/accepted contract/shipping instruction ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify) Have taken or will take the action requested but in a for (attach detailed explanation). Unable to report ultimate decision on the request at will inform the Bureau of Export Administration of the ten days after decision is made.	two copies of each document or relevant page in which the request appears modified this time and e decision within
9. Add that from	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies)	Requisition Requisition Requisition Requisition Reports Requisition Reports Re	ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify) Have taken or will take the action requested but in a for (attach detailed explanation). Unable to report ultimate decision on the request at will inform the Bureau of Export Administration of the ten days after decision is made. 57 a seperate sheet any additional information relating to the request reporte ble for public inspection and copying, subject to the right to protect certain contained as a seperate sheet any additional information relating to the request reporte for public inspection and copying, subject to the right to protect certain contained the specified in the pupilicate (Public Inspection Copy) of the report form relating to Iter the publicate (Public Inspection Copy) of the report form relating to Iter to specified on the specified information and attached documents. I (We) certify that all statements and information in belief.	two copies of each document or relevant page in which the request appears modified this time and e decision within ed or the response to infidential information ained in: m 11.) ormation.) would mation contained
9. Add that from the second s	□ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) □ Unwritten, not otherwise provided for (make transcript of request and submit copies)	Requisition Requisition Requisition Requisition Reports Requisition Reports Re	ation/tender/proposal/trade opportunity naire (not related to a particular dollar value transaction) ritten (specify) Have taken or will take the action requested but in a for (attach detailed explanation). Unable to report ultimate decision on the request at will inform the Bureau of Export Administration of the ten days after decision is made. The seperate sheet any additional information relating to the request reporte ble for public inspection and copying, subject to the right to protect certain collarity, description, and value of the commodities or technical data contain the Duplicate (Public Inspection Copy) of the report form relating to Iter to Inspection Copy" of the documents submitted to exclude the specified information any attached documents. I (We) certify that all statements and information any attached documents. I (We) certify that all statements and information and relations are submitted to exclude the specified information any attached documents. I (We) certify that all statements and information and relations are submitted to exclude the specified information any attached documents. I (We) certify that all statements and information and contains and information.	two copies of each document or relevant page in which the request appears modified this time and e decision within ed or the response to infidential information ained in: m 11.) ormation.) would mation contained

BENEFICIARY: GUARDIAN INDUSTRIES INC 3801 S. HWY 287 CORSICANA, TEXAS 75110

DATE: 03DEC1997

FROM: ABN AMRO BANK N.V. TRADE SERVICES PROCESSING CTR. 200 WEST MONROE ST., SUITE 1100 CHICAGO, IL 60606-5002

APPLICANT:



ISSUING BANK: ANZ GRINDLAY BANK PLC P.O. BOX 4166 DUBAL, UNITED ARAB EMIRATES RAB EMIRATES

ISSUING BANK'S IRREVOCABLE L/C NO.: LC02/1997/3242
OUR REFERENCE NUMBER: EC23386

AT THE REQUEST OF ISSUING BANK INDICATED ABOVE WE ENCLOSE HEREWITH AN AMENDMENT TO THEIR LETTER OF CREDIT ESTABLISHED IN YOUR FAVOR.

- 1. PLACE OF EXPIRY AMENDED TO READ: U.S.A.
- 2. DELETE 'BILL OF LADING MUST SHOW NAME, ADDRESS AND TELEPHONE NO. OF THE CARRIER'S AGENT AT THE PORT OF DISCHARGE' FROM THE BILL OF LADING REQUIREMENT.
- CONTAINERS CONTAINING 3. DESCRIPTION OF GOODS AMENDED TO READ: CONTAINERS CONTAINING ASSORTED GLASSES AS PER BENEFICIARY'S PROFORMA INVOICE NO. PI/113/97
- DATED 22 OCTOBER 1997, INVOICE TO CERTIFY THE SAME.

 4. ADDITIONAL CONDITION CLAUSE ONE AMENDED TO READ: SHIPMENTS TO BE MADE IN CONTAINERS AND THE BILL OF LADING MUST INDICATE THE SAME.

 5. ADDITIONAL CONDITION CLAUSE SIX AMENDED TO READ: INSURANCE COMPANY'S
- POLICY OR CERTIFICATE OF INSURANCE IN DUPLICATE 'TO BEAR A DATE NOT LATER THAN' THAT AT WHICH THE RISK COMMENCES ENDORSED IN BLANK COVERING GOODS FROM PORT TO FORT, DUBAI COVERING INSTITUTE CARGO CLAUSES (A), INSTITUTE WAR CLAUSES AND INSTITUTE STRIKES CLAUSES FOR FULL CIF VALUE PLUS 10
- 6. DELETE ADDITIONAL CONDITION CLAUSE SEVEN READING 'BILL OF LADING MUST SHOW FAX NUMBER OF THE CARRYING VESSEL'S AGENTS IN DUBAL.

ATTROPTORT CTCNA

IMMEDIATELY.

CONTINUATION OF L/C REFERENCE EC23386

- 7. DELETE ASSITIONAL CONDITION CLAUSE FIVE CONCERNING ISSUANCE OF MARITIME TRANSPORT CERTIFICATE.
- 8. INVOICE MUST SHOW A DEDUCTION OF USD44.00 BEING AMENDMENT CHARGES AT THE TIME OF FIRST NEGOTIATION FROM THE DATE OF THIS AMENDMENT.

IF YOU ARE NOT ABLE TO COMPLY WITH ANY OF THE TERMS OF THIS AMENDMENT PLEASE CONTACT THE APPLICANT.

IF THIS AMENDMENT IS NOT ACCEPTABLE TO YOU, PLEASE NOTIFY US

AUTHORIZED SIGNATURES

- :59 BENEFICIARY: GUARDIAN INDUSTRIES CORP., 3801 S.HWY 287 CORSICANA, TEXAS 75110, U.S.A.
- :39A PERCENTAGE CREDIT AMOUNT TOLERANCE: 10/10
- :79 NARRATIVE: (1) PLACE OF EXPIRY OF THE L/C TO READ AS ''U.S.A'' INSTEAD OF DENMARK.
 - (2) IN B/L CLAUSE, DELETED THE WORDINGS 'BILL OF LADING MUST SHOW NAME, ADDRESS AND TELEPHONE NO. OF THE CARRIER'S AGENT AT THE PORT OF DISCHARGE''.
 - (3) DESCRIPTION OF GOODS TO READ AS FT CONTAINERS CONTAINING ASSORTED GLASSES AS PER BENEFICIARY'S PROFORMA INVOICE NO. PI/113/97 DATED 22 OCTOBER 1997, INVOICE TO CERTIFY THE SAME'' INSTEAD OF EXISTING.
 - (4) UNDER ADDITIONAL ADDITIONAL CONDITIONS DELETED CLAUSE NO. 1 AND INSERTED AS UNDER:
 - ''SHIPMENTS TO BE MADE IN CONTAINERS AND BILL OF LADING MUST INDICATE THE SAME''.
 - (5) UNDER ADDITIONAL CONDITIONS, DELETED CLAUSE NO. 6 AND INSERTED AS UNDER:
 - ''INSURANCE COMPANY'S POLICY OR
 CERTIFICATE OF INSURANCE IN DUPLICATE 'TO BEAR A
 DATE NOT LATER THAN' THAT AT WHICH THE RISK
 COMMENCES ENDORSED IN BLANK COVERING GOODS FROM
 PORT TO PORT, DUBAI COVERING INSTITUTE CARGO
 CLAUSES (A), INSTITUTE WAR CLAUSES AND INSTITUTE
 STRIKE CLAUSES FOR FULL CIF VALUE PLUS 10
 PERCENT''.
 - (6) UNDER ADDITIONAL CONDITIONS, DELETED CLAUSE NO. 7 READING ''BILL OF LADING MUST SHOW FAX NIDDER OF THE CARDYING VEGGET'S LAGRENTS IN DURAT (7) UNDER ADDITIONAL CONDITIONS, DELETED CLAUSE NO. 5 (FIVE)
 - NO. 5 (FTVF).

 (8) INVOICE MUST SHOW A DEDUCTION OF USD. 44/DEING AMENDMENT CHARGES AT THE TIME OF FIRST
 NEGOTIATION FROM THE DATE OF THIS AMENDMENT.
 ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED STOP
 THIS TELEX IS AN OPERATIVE INSTRUMENT

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2年4年。 1位点 7年37 ABN AMRO REF. EC2338C

1997,12-11

0510

REF NO: 9443 ROUTE MESSAGE TO: LETTER OF CREDIT-TEST PREVIOUSLY FAILED MEMO: VERIFIED TEST 12/02/97/13:32 OPID: 0025 ++ ╋╋╋╋╃╃╃┇┇╏╏╏╏╏╇╅╏╏┢╈╋╇╇╇╇╇╇╇╇╇╇╇╇╇╇╇╇╇╇

62734 ABN UW

MCII 12/01/97 01:16

6270

0116 12/01 25589818 ENEM5183

INBOUND MESSAGE RECEIVED ON DEC 01 AT 01:15 ASSIGNED// ENEM5183 MCII VIP/SAFE DETERMINED TESTED MESSACE

++ HEADER ++

ANSWERBACK: 45618 GRNDLY EM FROM: ANZ GRINDLAYS BANK LIMITED DUBAI, U.A.E.

MULTI-TEST:Y

TEST NUMBER PREFIX:18

TEST NUMBER: 2567

CURRENCY:

AMOUNT:

DATE: 12011997 DEPARTMENT: UNK

++ ORIGINAL MESSAGE +

45618 GRNDLY EM

DATE: 01-DEC-97 10:22 MSG.: 48204

TESTKEY: 18/2567 DT 1/12/97 ON NO AMT. WITH BANK OF BARODA, NEW YORK

DATE: 30/11/1997

TELX: X TEST PROVIDED BY OUR DUBAL OFFICE

: ABN AMRO BANK N.V. CHICAGO, IL U.S.A.

FROM: ANZ GRINDLAYS BANK LIMITED DUBAI, U.A.E.

MT-TYPE: 799 FREE FORMAT MESSAGE (L/CS)

TRANSACTION REFERENCE NUMBER: LC02/1997/3242 :20

RELATED REFERENCE: EC23386 :21

:79 NARRATIVE: ATTN: T. HRUBECKY ABN AMRO REF. EC 23386

16:40

RE YOUR TELEX UNDER TEST 65/4666 WITH ABN AMRO, DUBAI.

KINDLY NOTE THAT POINT 7 (SEVEN) OF OUR AMENDMENT DATED 23/11/97 CALLED FOR THE DELETION OF MARITIME CLAUSE.

INCONVENIENCE REGRETTED.

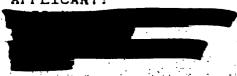
ABN AMRO REF. EC 2332C

DATE: 20NOV1997

BENEFICIARY: GUARDIAN INDUSTRIES INC 3801 S. HWY 287 CORSICANA, TEXAS 75110 ATTN: SHIRLEY LASSER

FROM: ABN AMRO BANK N. V. TRADE SERVICES PROCESSING CTR. 200 WEST MONROE ST., SUITE 1100 CHICAGO, IL 60606-5002

APPLICANT:



ISSUING BANK: ANZ GRINDLAY BANK PLC P.O. BOX 4166 DUBAI, UNITED ARAB EMIRATES

ISSUING BANK'S IRREVOCABLE L/C NO.: LC02/1997/3242 OUR REFERENCE NUMBER: EC23386

TOLERANCE 10 PERCENT MORE OR 10 PERCENT LESS

EXPIRY DATE: 21FEB1998

AT THE REQUEST OF THE ISSUING BANK INDICATED ABOVE, WE ARE PLEASED TO ENGLOSE THEIR LETTER OF CREDIT ESTABLISHED IN YOUR FAVOR.

UPON OUR RECEIPT OF CREDIT CONFORMING DOCUMENTS, WE WILL CLAIM FOR REIMBURSEMENT ON A THIRD BANK. WE WILL REMIT PAYMENT TO YOU UPON RECEIPT OF SUCH REIMBURSEMENT.

IN ORDER TO EXPEDITE PAYMENT, WHEN PRESENTING DOCUMENTS PLEASE INCLUDE AN EXTRA COPY OF ALL DOCUMENTS ALONG WITH THE FOLLOWING INFORMATION ON THE FRONT OF YOUR COVER LETTER:

- OUR REFERENCE NUMBER
 - -ISSUING BANK'S L/C NO. -DRAFT AMOUNT
- -NAME AND PHONE NUMBER OF PERSON WE CONTACT IN CASE OF NEED

-WIRE TRANSFER PAYMENT INSTRUCTIONS

CONTINUATION OF L/C REFERENCE EC23386

IF YOU HAVE ANY QUESTIONS REGARDING THIS CREDIT PLEASE CONTACT THOMAS HRUBECKY AT (312) 904-2334.

THIS LETTER IS SOLELY AN ADVICE OF CREDIT OPENED BY THE ABOVE MENTIONED ISSUING BANK AND CONVEYS NO ENGAGEMENT ON OUR PART.

A DISCREPANCY FEE OF USDS0.00 WILL BE DEDUCTED FROM PROCEEDS IF DOCUMENTS ARE PRESENTED WITH DISCREPANCIES.

IF YOU ARE UNABLE TO COMPLY WITH ANY OF THE TERMS OF THE LETTER OF CREDIT PLEASE CONTACT THE APPLICANT.

ALL DRAFTS SHOULD CONTAIN A REFERENCE TO THE NO. OF THIS ADVICE.

ORIGINAL LETTER OF CREDIT AND ALL SUBSEQUENT AMENDMENTS MUST BE PRESENTED WITH DOCUMENTS FOR NEGOTIATIONS.

THE ATTACHED LETTER OF CREDIT IS SUBJECT TO THE 'UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 500

AUTHORIZED SIGNATURES

Advice for the Beneficiary == PO Box 4166, Dubai, United Arab Emirates
Telephone 04 5088111, Telex 45618 GRNDLY EM. Fax of 1987 and Place of Explining 1997

21st February 1998 DENMARK

Applicant

Reneficiary GUARDIAN INDUSTRIES CORP., 3801 S.HWY 287 CORSICANA, TEXAS 75110, U.S.A.

Advising Bank
ABM AMRO BANK N.Y.
CHICAGO BRANCH, TRADE SERVICES DEPT
135 S. LA SALLE STREET, SUITE 625
CHICAGO, ILLIONDIS 60674-9135,USA

Partial Shipments Allowed

Transhipment NOT Allowed

Shipments from ANY U. S PORT

Transportation to GUBAI, U. A. E. ON CIF TERMS

Credit restricted to the Advising Bank by MEGOTIATION against presentation of the documents detailed herein and of the beneficiary's draft(s) at SIGHT

Drawn on ANZ Banking Group Ltd, Americas Towar, 1177 Avenue of the Americas, New York NY 10036 USA. The number and the date of this credit and the name of our bank must be quoted on all drafts required.

Documents required in English atleast in DUPLICATE unless otherwise specified:
** Signed commercial Invoices in QUADRUPLICAT copies stating 'We certify that this invoice is in all respects correct and true both as regards the prices and description of the goods referred to herein, and the country of origin or the manufacture of the goods is UNITED STATES'.

** Full set of clean 'on board' Ocean Bills of Lading marked "Freight Paid" issued by the Shipping Company or its agent made out to order and blank endorsed marked with credit number and marked Notify

Bill of Lading must show name, address and Telephone No. of the carrier's agent at the port of discharge.

THE DOCUMENT MUST EVIDENCE SHIPMENTS NOT LATER THAN 31st January 1998 COVERING:

CONTAINING ASSORTED GLASSES AS PER

GENEFICIARY S PROFORMA INVOICE NO.PI/113/97 DATED 22 OCTOBER

1997, INVOICE TO CERTIFY THE SAME.

Documents to be presented within 21 days after the date of issuance of the Shipping document(s) but within the validity of the credit

All charges outside UAE for the handling of this Credit & drafts drawn thereunder are payable by applicant

SPECIAL INSTRUCTIONS: 1) A CERTIFICATE OF ORIGIN IN QUADRUPLICATE WHICH MUST BE ISSUED IN ENGLISH ISSUED BY THE CHAMBER OF COMMERCE, SHOULD INCLUDE THE FOLLOWING INFORMATION: (A) THE NAME OF THE COUNTRY EXPORTING THE GOODS. (B) THE NAME OF THE EXPORTING COMPANY. (C) THE COUNTRY OF ORIGIN AS UNITED STATES (D) THE NAME AND ADDRESS OF THE MANUFACTURING/PRODUCING COMPANY. MOREOVER THE CERTIFICATE OF ORIGIN SHOULD BE CERTIFIED BY THE JOINT ARAB-FOREIGN CHAMBER OF COMMERCE IN THE EXPORTING COUNTRY. IN CASE THE JOINT ARAB-FOREIGN CHAMBER OF COMMERCE IS NON-EXISTENT, THEN THE CERTIFICATE OF ORIGIN SHOULD BE CERTIFIED BY U.A.E. EMBASSIES OR FROM U.A.E. OIPLOMATIC DELEGATIONS. IN CASE THERE ARE NO DIPLOMATIC DELEGATIONS OF THE U.A.E. IN THE EXPORTING COUNTRY, THE CERTIFICATE OF DRIGIN SHOULD BE CERTIFIED BY ANY OTHER ARAB DIPLOMATIC DELEGATION. 2) PACKING LIST REQUIRED IN QUADRUPLICATE ISSUED BY THE BENEFICIARY.

ADDITIONAL CONDITIONS: 1) SHIPMENT TO BE MORE THE

ADDITIONAL CONDITIONS: 1) SHIPMENT TO BE MADE IN CONTAINER AND BILL OF LADING MUST INDICATE SAME. 2) SHIPMENT MUST BE EFFECTED BY CONFERENCE/REGULAR LINE VESSELS ONLY WHICH ARE NOT OVER 15 YEARS OF AGE AND COVERED BY INSTITUTE CLASSIFICATION CLAUSE AND A CERTIFICATE TO THIS EFFECT FROM THE SHIPPING COMPANY OR ITS AGENT MUST ACCOMPANY ORIGINAL DOCUMENTS. 3) THE BENEFICIARY SHOULD FAX TO THE OPENERS ON THEIR FAX NO.+ 971 4 265529 COPIES OF INVOICE, PACKING LIST, CERTIFICATE OF CRIGIN, AND BILL OF LADING WITHIN FIVE DAYS FROM THE DATE OF BILL OF LADING AND A CERTIFICATE TO THIS EFFECT MUST ACCOMPANY THE DRIGINAL DOCUMENTS. 4) THE ORIGINAL INVOICE MUST BE CERTIFIED BY CHAMBER OF COMMERCE.5) NON LEGALISED CERTIFICATE OF ORIGIN AND INVOICE ACCEPTABLE FOR

Yours faithfully, For ANZ GRINDLAYS BANK LIMITED

Authorised Signatories

Page 1/2 ,This Document consists of 2 signed page(s)

1030/2a

TRADE SERVICES

PT NOV 12 PM 2: LT

中国经济

Advice for the Beneficiar

IRREVOCABLE CREDIT DOCUMENTARY ع كرعدلى اي او. ماكن مرعدا الم Place of Expiry

21st February 1998 DENMARK

8th November 1997

Applicant

Beneficiary GUARDIAN INDUSTRIES CORP., 3801 S.HWY 287 CORSICANA, TEXAS 75110, U.S.A.

NEGOTIATION IN SUCH CASE ORIGINAL CERTIFICATE OF ORIGIN AND INVOICE DULY LEGALIZED SHOULD BE SENT BY COURIER TO THE DPENER'S AND A CERTIFICATE TO TIS EFFECT FROM THE BENEFICIARY SHOULD ACCOMPANY THE DODMMENTS. 6) AN INSURANCE COMPANY'S POLICY OR CERTIFICATE OF INSURANCE IN OPENER'S NAME REGULARD, IN DUPLICATE, TO BEAR A DATE NOT LATER THAN THAT AT WHICH THE RISK COMMENCES. ENDORSED IN BLANK COVERING GOODS FROM WAREHOUSE TO WAREHOUSE U.A.E COVERING INSTITUTE CARGO CLAUSES (A), INSTITUTE WARE CLAUSES (CARGO), INSTITUTE STRIKE CLAUSES (CARGO) FOR TOLL CIF VALUE PLUS TEN PERCENT. A CERTIFICATE FROM THE SUPPLIERS STATING THAT THE INSURANCE COMPANIES BLACK LISTED BY THE ARAB LEAGUE BOYCOTT COMMITTE. 5).

The Maritime Transport certificate issued by the Shipping co/or their agents/Master/owner required should contain the following caption: The ship is not prohibited from entering Arab ports for any reason whatsoever, as per its rules and regulations.

6) Administrative/safekeeping charges of USD 50.00 or its equivalentwill be charged/levied by us for each discrepant document pending acceptance/instruction for more than two conths after receipt. Notwithstanding any instructions to the contrary, this charge shall be for the account of the beneficiary.

7) MAILING INSTRUCTIONS:- Relative documents must be remitted direct to us in ONE MAIL by COURIER A discrepancy fee of USD 30.00 or its equivalent will be charged/levied if documents are received with discrepancy/ies. Notwithstanding any instructions to the contrary this charge shall be for the account of the beneficiary.

eimbursement:Please claim reimbursement THREE working days after tele-advising us brief datails of negotiations and value date from NZ Banking Group Limited, Americas Tower,1177 Avenue of The Americas, New York NY 10036 USA to the debit of our Dubai Office Account 0.001503-00001 with them. Drafts together with your reimbursement claim should be forwarded to ANZ Banking Group Ltd., New York

e have issued the Documentary Credit as detailed above. It is subject to the Uniform Customs and Practice for Documentary Credits (1993 Revision, International Chamber of Commerce, Paris, France Publication NO.500).

080/2a

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